



## *News Release*

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## **DGS Fleet Director Wins Excellence in Fleet Leadership Award from National Industry Group**

*~ Michael Bisogno honored by NAFA Fleet Management Association ~*

TAMPA, Florida \_ The Department of General Services announced today that Office of Fleet Management Services Director Michael Bisogno was awarded the Excellence in Fleet Leadership award from NAFA Fleet Management Association, a national industry group.

The award was announced Tuesday night during a ceremony at the organization's 2017 Institute and Expo in Tampa, Florida. The Fleet Excellence Awards are designed to shine a spotlight on those who have impacted fleet management in both the corporate and public fleet segments. They are open to fleet professionals throughout the United States and Canada regardless of membership in the association.

"I am honored to accept such a prestigious award and attribute it to working with such a dedicated and talented team at the Office and Fleet Management Services," said **Bisogno**, who has served as Director of the Office of Fleet Management Services (OFMS) since 2009. "I share this recognition with the OFMS team and the rest of the DGS community who work tirelessly on behalf of the Commonwealth every day."

Bisogno, 35, oversees the maintenance, repair and replacement of a statewide fleet comprised of approximately 4,000 vehicles. Additionally, he manages the fuel contracts, short term rental contracts, and alternative fuel contracts that are used by approximately 300 state agencies and local governments throughout the Commonwealth. These collaborative contracts offer efficiencies and increased buying power for government users.

The organization highlighted OFMS' achievements under Bisogno's management, including:

- Direct operating costs per mile decreased from \$495.81 per vehicle in FY11 to

\$420.65 in FY15

- Maintenance costs decreased from 5 cents per mile in FY11 to 4 cents per mile in FY15
- Developing an online safety program for all state employees
- Creating a vehicle justification calculator for public bodies to determine whether a fleet vehicle is the most cost-effective choice
- Installing a propane fueling station at the OFMS facility
- Overseeing alternative fuel vehicle conversations, both compressed natural gas and propane

“Virginia has one of the best-managed fleet programs in the country, and I attribute that in great part to Mike’s leadership,” **Department of General Services Director Chris Beschler** said. “We’re pleased that his peers at the national level chose to honor him for the excellent service he provides to the Commonwealth.”

Bisogno began working at the Office of Fleet Management Services in 2005. He started his fleet management career with Tecom Fleet Services on the Commonwealth Vehicle Management Control Center (VMCC) project. Before that, Bisogno worked extensively in the private sector automotive repair market. Bisogno has earned the Certified Automotive Fleet Manager (CAFM) designation from the National Association of Fleet Administrators and holds a bachelor of science in business administration from the University of North Carolina at Wilmington.

NAFA is the association for professionals who manage fleets of sedans, public safety vehicles, trucks, and buses of all types and sizes, and a wide range of military and off-road equipment for organizations in North America and across the globe. NAFA’s members are responsible for the specification, acquisition, maintenance, repair, fueling, risk management, and remarketing of more than 4.6 million vehicles that drive an estimated 50 billion miles each year. NAFA’s members control assets and services well in excess of \$100-billion each year.

For more information, visit the DGS website at [dgs.virginia.gov](http://dgs.virginia.gov) or NAFA’s website at [www.nafa.gov](http://www.nafa.gov).

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#### **Cutline information**

Department of General Services Office of Fleet Management Services Director Michael Bisogno, right, accepts the 2017 Excellence in Fleet Leadership award from NAFA Fleet Management Association President Bryan Flansburg, on April 25, 2017, during an awards ceremony at the organization’s Institute and Expo in Tampa, Florida.